

# MODULAR TRAINING PROGRAMME FOR APPLICANTS FOR LICENCES AND PERMITS TO TRAIN RACEHORSES

#### INTRODUCTION

In order to ensure that professional standards in the racing industry are of the highest possible level, a range of mandatory criteria must be met by applicants for licences and permits to train racehorses before their applications will be considered by the British Horseracing Authority ("BHA"). The Modular Training Programme has been designed with the aim of giving the participants improved knowledge and skills in a range of areas. The programme outlined below must be completed satisfactorily before an application will be considered by the BHA's Licensing Team.

A number of courses are held <u>throughout the year</u> at the British Racing School ("BRS") in Newmarket and Northern Racing College ("NRC") in Doncaster. The contact details for booking enquiries can be found at <u>Annex C</u> of this guidance document.

#### **CONTENT OF THE MODULAR TRAINING PROGRAMME**

The format of the programme is as follows:

# Module 1 - Racehorse Management

To achieve Module 1, applicants for licences and permits to train must complete the following in the order outlined:

- 1. Attainment of Level 3 Diploma in Work Based Racehorse Care and Management (WBD), via one of the following pathways:
  - a. Exercise Riding Pathway (C)
  - b. Specialist Racehorse Care Pathway (D)
  - c. Race Riding Pathway (H)

This has been designed specifically for the racing industry and is a nationally recognised, skill-based qualification. The awarding body for the WBD Level 3 qualification is 1<sup>ST</sup>4SPORT, who are an recognised awarding organisation in England and Wales. The WBD can only be taken through one of their Accredited Centres, which are the British Racing School (BRS) and the Northern Racing College (NRC).

The procedure for obtaining a Level 3 WBD is detailed at Annex A. You are advised to plan well ahead (minimum two months) and contact the British Racing School or Northern Racing College as soon as possible regarding your assessment.

2. Attendance on and completion of one-week course in Racehorse Management (Module 1).

The relevant racing school must have received confirmation of your achievement of the Level 3 WBD before you can attend this course, the content of which is outlined at Annex B.

The course will give you an insight into horse health, feeding and nutrition, training and fitness and licensing/racecourse procedures, with expert speakers on each topic. Past attendees have made the following comments after completing the course:

"A very varied and informative week and well worth attending"

"I really enjoyed this Module and found out everything related to training horses. Could not fault it at all."

- "...this course has exceeded all my expectations. Well organised, with people who are enthusiastic and interested in their particular field which they imparted with great skill."
- 3. Attendance at a one-day seminar at Weatherbys in Wellingborough.

#### Module 2 - Business Skills for Racehorse Trainers

Attendance at the Module 2 (and Module 3) only applies to applicants for licences and not those seeking permits. However, potential permit holders may attend either Module 2 or 3 if spaces are available. These will be offered after the 30 day pre-payment deadline for potential licensed trainers has passed.

The week long, Module 2 course, focuses on the general business skills you will need to run a successful racehorse training establishment, with the content including business planning, obtaining finance, accounting principles, business law, marketing and media skills. You will have the opportunity to learn about these subjects from specialists in the racing industry. As a recent attendee commented:

"This course was essential to gain an understanding of accounts. I would like to add that the speakers from Pricewaterhouse Coopers and Barclays Bank were fantastic in their approach and coaching."

Full course content can be found at Annex B.

# Module 3 - Staff Management

The 4 day, Module 3 course, concentrates on the other vital factor in a successful business – the people. With the increasing competition for staff and the complexity of employment regulations, this Module will equip you with important information on, and skills in, recruiting, employing and managing people. You will also receive guidance about your Health and Safety obligations as an employer. In evaluating the week, attendees have reported:

"Everything that was provided and taught exceeded that required and made learning easier and more enjoyable than I had expected prior to the course."

"Some excellent information. Very good delivery brought to life by participation."

Full course content can be found at Annex B.

#### **EXEMPTIONS**

No exemptions from undergoing Module 1, as outlined above, will be considered unless the applicant has trained 50 runners and 5 winners under the Rules of a Recognised Racing Authority.

In exceptional circumstances, the BHA may grant exemptions from Module 2 to those who can demonstrate substantial experience and/or qualifications in the relevant areas gained in a relevant industry.

To request an exemption application form for Module 2 contact Zoe Elliot, Careers Marketing & Recruitment Manager, The British Horseracing Authority, 75 High Holborn, London, WC1V 6LS.

# **APPLICATIONS FOR ATTENDANCE AT MODULES**

To make an application for a place on the Courses please contact the relevant Racing School (Annex C). Applications must be received at least 30 days prior to the commencement of the Module.

The Racing Schools reserve the right to cancel a Module of there is insufficient applicants to make it viable 30 days before the Module is due to start.

Detailed programmes and joining instructions are sent out two weeks before each Module starts.

Individuals who complete the Modular Training Programme should not presume that any subsequent application will be granted. Applicants must also meet all requirements as set out in the Applications for a Licence/Permit to Train Guidance Notes, in order for the BHA to consider an application.

#### **COURSE FEES**

Course fee rates are available from the BRS and NRC and will be published periodically in the Racing Calendar. All course fees are to be paid to the relevant Racing School concerned.

It is a strict requirement that the full payment of fees is received by the Racing School concerned at least 30 days prior to the commencement of each Module and can be made by cheque or credit/debit card. Refunds will only be made in circumstances of sickness or injury, certified by a medical practitioner.

The current fees for these courses are:

#### British Racing School (BRS)

Module 1 - £770

Module 2 - £770

Module 3 - £770

Accommodation is £35 per person per night.

# Northern Racing College (NRC)

Module 1 - £750

Module 2 - £750

Module 3 - £750

No accommodation is provided at the NRC.

Due to the close proximity to Doncaster Racecourse and Doncaster Bloodstock Sales accommodation is in plentiful supply. Details of hotels, bed and breakfasts and guest houses will be supplied by the College.

#### **COURSE ATTENDANCE**

All delegates must satisfactorily complete the full Module. Modules commence at 9.00am on Monday morning. The Racing Schools have no authority to grant leave of absence and non-attendance will be reported to the BHA's Licensing Team. Certificates of attendance will be issued on satisfactory completion of the Module and details forwarded to the Licensing Team.

Those who complete Training Module(s) in excess of 10 years before making an application to the Licensing Team may be required to complete these courses again before an application will be considered.

# **MODULE DATES**

Module dates will be published in the Racing Calendar from time to time. Module dates currently scheduled:

# Module 1: Racehorse Management

Module 1	BRS	12/02/2018	16/02/2018
Module 1	NRC	18/06/2018	21/06/2018
Module 1	BRS	08/10/2018	12/10/2018
Module 1	BRS	11/02/2019	15/02/2019

# Module 2: Business Skills

Module 2	BRS	05/03/2018	09/03/2018
Module 2	NRC	09/07/2018	12/07/2018
Module 2	BRS	12/11/2018	16/11/2018
Module 2	BRS	04/03/2019	08/03/2019

# Module 3: Staff Management

Module 3	BRS	19/03/2018	22/03/2018
Module 3	NRC	30/07/2018	02/08/2017
Module 3	BRS	03/12/2018	06/12/2018
Module 3	BRS	18/03/2019	21/03/2019

# WBD LEVEL 3 FOR POTENTIAL RACEHORSE TRAINERS AND PERMIT HOLDERS

#### WBD Level 3 — Racehorse Care and Management

- Attainment of WBD Level 3 will be a different exercise for each applicant as individuals will have widely different previous experience. Many may be above the Level 3 standard and simply need advice on the precise requirement and formal assessment, while those with little previous experience may have to embark on a significant learning programme. To this end the process starts with a telephone conversation with the Racing School staff who will agree the candidate's training and assessment plans.
- 2. The WBD Level 3 in Racehorse Care and Management can only be taken through one of the 1<sup>st</sup> 4 Sport Accredited Centres, which are the British Racing School and Northern Racing College.
- 3. The candidate should contact the Racing School of their choice to arrange individual training and assessment.
- 4. There is a distinct separation between assessment and training. If a candidate does not reach the required standard, further training will be needed. This should be discussed with the Racing School concerned. Methods of assessment include:
  - Observation of practical performance;
  - Portfolio preparation: the candidate puts together a range of employer references, witness testimonies, details of previous experience etc. This provides the assessor with solid evidence to make a judgement on competence. The responsibility for providing the evidence rests with the candidate.
  - Combination of above two, including some written questions.

#### 5. Costs and Current Fee Levels

Completion at the BRS - £350 Completion at the NRC - £400

Additional training and assessment:

As agreed with the training provider.

Applicants who wish to be assessed within 30 days of wishing to attend a course will attract a surcharge of £150.

The Racing Schools will not confirm assessment or training bookings until they receive a completed registration form accompanied by the required fee. The fees are not refundable.

#### **ANNEX B**

# TRAINING RACEHORSES UNDER A LICENCE OR PERMIT TO TRAIN OUTLINE OF COURSE CONTENT

# Module 1: Racehorse Management

#### HORSE HEALTH, including:

Lameness, modern treatments and therapy

Diagnostic testing

Respiratory problems

Viral conditions

Ailments: cause, prevention and treatment

# PURCHASE AND SELECTION OF BLOODSTOCK, including:

Conformation

#### FEEDING AND NUTRITION

Nutritional requirements of racehorses

Anatomy and physiology of the digestive system

Rationing

# TRAINING AND FITNESS

Horse behaviour

Early training and education of the racehorse

Fitness programmes

Interval training

# LICENSING AND RACECOURSE PROCEDURES, including:

Licensing & Stable Inspection requirements

Rules of Racing

Integrity

Racing administration

British Horseracing Authority disciplinary procedures

Role of National Trainers Federation

Handicapping

Role of the British Horseracing Authority Senior Veterinary Adviser

# **Module 2: Business Skills for Racehorse Trainers**

#### TYPES OF BUSINESS including:

Different forms of business

Advantages and disadvantages of being a sole trader

Business partnerships

Private limited companies

# LAW RELATING TO BUSINESS including:

Specialist legal advisers in racing

Basic knowledge of British legal system

Contracts

Liability

Property ownership

Legal implications of different forms of training

# INSURANCE including:

Employer's liability insurance

Public liability insurance

Role of specialist insurance broker

#### **BUSINESS ADMINISTRATION including:**

Financial records

Role of accountants

Accounting systems

Effect of VAT on business

**Taxation** 

# FINANCE including:

Role of banks and other lending institutions

Banking services

Lease and hire purchase agreements

Funding for suitable premises

Fixed and variable rates and interest rate protection

Understand balance sheets

# BUSINESS PLANNING including:

Understand business planning

Preparation of a business plan

Capital expenditure and liquidity

Annual budgets and cash flow forecasts

# **MARKETING**

Benefits of marketing

Marketing plans

Principles of acquiring and retaining owners

#### MEDIA SKILLS

Dealing with the media

# **Module 3: Staff Management**

# LEADERSHIP, including:

Leadership, the essential components

Personal time management Management by objectives

#### EMPLOYING PEOPLE, including:

Wage agreements

**Employment costs** 

Statutory responsibilities

Redundancy

Maternity leave

Disability

**Equal Opportunities** 

Pensions

Working hours

Salaries and benefits

Staff appraisals

PAYE and National Insurance

Notification of tax benefit to Inland Revenue

Provision of P60s

Racing Industry Accident Benefit Scheme

NTF Employment Guide

#### SELECTION AND RECRUITMENT OF STAFF, including:

Criteria for staff selection

Preparation of advertisements for staff

Preparation of job description

Conducting an interview

Requirements and implications of a contract of employment

Rights and duties of employer and employee

# HEALTH AND SAFETY, including:

Principles of the Health and Safety at Work Act

RIDDOR

COSHH

Risk assessment

# STAFF TRAINING, including:

Role and responsibilities of 1<sup>st</sup>4sport and BHA

Training and qualification opportunities for staff

Importance of staff development and measurement of performance

National Vocational Qualifications in the Racing and Breeding Industry

Apprentice and Conditional Training

# **ANNEX C**

# **BOOKING COURSES - CONTACT DETAILS**

# THE BRITISH RACING SCHOOL, NEWMARKET

Di Farrell-Thomas
Operations Manager
The British Racing School
Snailwell Road
Newmarket
Suffolk
CB8 7NU

Tel: 01638 675907 Fax: 01638 560929

Email: Di.Farrell-Thomas@brs.org.uk

# THE NORTHERN RACING COLLEGE, DONCASTER

Georgina Ridal Admin Training The Northern Racing College The Stables Rossington Hall Doncaster South Yorkshire DN11 0HN

Tel: 01302 861000 Fax: 01302 864 151

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